The News of the Home Builders Association of West Florida

ORNERSTONE June 2014

Florida Home Builders Association Wins Legislative Victories page 8

STD PRSTD U.S. POSTAGE PAID D.S. POSTAGE



Comfort when the power's out...Naturally.

Before the Storm:

Natural gas lines require you to take no special precautions. There is no need to turn off your gas meter.

During the Storm:

Most natural gas cooking and water heating appliances will continue to operate safely without electricity. Some may require that you manually light the pilot, and this should be done according to the appliance manufacturer's instructions.

Natural Gas Power Generators:

In the event of power failure, the generator will return electricity to the structure within 30 seconds and continue providing electricity until the original power source has returned.

After the Storm:

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If no smell is present, operation of natural gas appliances should be safe. If a natural gas generator was in use for several days, the oil should be checked, and, if necessary, changed.

Storm Repair:

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Call 436-5050 for more information about our conversion rebates or visit our website at www.PensacolaEnergy.com



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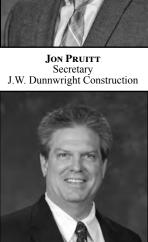
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CORNERSTONE COLUMNS



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300-PLUS ATTEND A MEMORABLE PARADE OF HOMES KICKOFF EVENT

What a difference one month makes in terms of how things can change so quickly. One minute we are enjoying the great weather at the Nature Trail Lodge kicking of the 56 Annual Parade of Homes, and a few days later we are bailing out from 26 inches of rain in Northwest Florida.

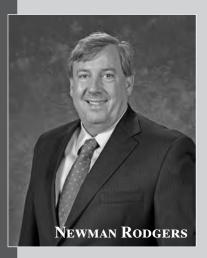
I will first discuss the happier moment of the Parade of Homes. Over 300 people attended the kickoff party on April 25 to dine, drink and network with new and old friends. I would like to thank Thomas and Jennifer Westerheim, of Westerheim Properties, for their leadership and help with the American Dream Home. The house is beautiful and very functional too. So much work and coordination goes into building the Dream Home, and I am truly thankful for their efforts. The Dream Home Donors can't be thanked enough also. We listed the Donors in the last issue of Cornerstone, but I think it is important to list them again. Take a look at the impressive list of people who came together for the greater good of our industry. Every year they step up to the plate and give until it hurts! For that, the Board of Directors and the members should all be extremely appreciative of what they do on our behalf.

Pensacola Energy Marketing Manager Jill Grove and her team showed a lot of enthusiasm in showcasing the Comfort Plus features in the Dream Home. They were onsite throughout the Parade of Homes cooking with natural gas on its Coastal Cooking TV show, and handing out hundreds of cookies and sausages to attendees. They clearly enjoyed being involved in the Parade of Homes and it showed. Did someone say Crawfish and Shrimp? I want to thank Gary, Cindy, Kevin and Kyle Sluder, of Gene's Floor Covering, for their hard work in cooking crawfish and shrimp for the masses. It takes a lot of time to plan for an event of this magnitude and the Sluders' made it look easy. Every year donated their time to put on a feast and I truly thankful for their efforts.

In terms of support of the Home Builders Association, our members who sponsored the kickoff party are the best. We simply could not afford to put on a free event like this without their generosity. Please take a moment to read the following sponsors and make sure to tell them thanks when you see them. Presenting Sponsors: Westerheim Properties, Pensacola Energy, Hancock Bank. Gold: Bay Area Blue Print, Centennial Bank, Home Mortgage of America, Kay's Prestige Kitchen & Bath, Pen Air Federal Credit Union, Pensacola News Journal, Underwood Anderson & Associates, University Lending Group. Legislative Victories

more *300-PLUS ATTEND*. page 6

President's Message



"Over 300 people attended the kickoff party on April 25 to dine, drink and network with new and old friends."

Hundreds of people came out for the Home Builders Association 2014 Parade of Homes kickoff event at the Nature Trail Lodge featuring good food and company.



PRESIDENT'S MESSAGE



Home Builders Association President Newman Rodgers poses with Phillip Rittner while presenting Rittner, who was representing Celebrity Home Builders, Inc., with the award for best home in the \$265-\$300,000 category during the kickoff for the 2014 Parade of Homes.



Newman Rodgers, President of the West Florida Home Builders Association, presents Lacey Chatraw of D.R. Horton with the award Horton won for best home in the price class of \$200,000-\$215,000 dollars during the kickoff.

300-PLUS ATTEND A MEMORABLE PARADE OF HOMES KICKOFF EVENT FROM PAGE 5

Silver: Beach Community Mortgage, Bonded Builders Home Warranty, Classic Homes of Pensacola, Mobile Lumber, Mortgage Trust, Regions Mortgage, Supreme Lending. Bronze: Ferguson Enterprises, Fairway Independent Mortgage, Gulf Power Company, Nature Trail Realty, Mathes Lighting & Lamp and Southern Pipe & Supply.

Now to the rain event that was just unbelievable in how much damage it inflicted on our community. When disasters happen, people first look to church ministries, the United Way, non-profit groups and the like to get needed assistance. They also look to the people in our industry who have the ability to start making people whole again. Licensed contractors were ready to assist and the Home Builders Association provided a great resource to many who called not knowing where to begin putting their lives back together. In addition, HBA 2nd Vice President Jill Grove, of Pensacola Energy, put a plan in action to collect donations for Manna Food Pantries at the Dream Home at Nature Trail. This effort raised \$500 over two days, and Gulf Winds Federal Credit Union matched the HBA's donation. I know many of you have been volunteering to help the flood victims in our community, and I thank you for caring enough to make a difference.



Susan Peaden looks on as John David Peaden says the invocation to start the 2014 Parade of Homes.

Lp





Home Builders Association President Newman Rodgers, center, poses with Rick Faciane and Danny Speranzo, right, of the Classic Homes of Pensacola, LLC as he presents them with the award for best home in the \$361,000-\$391,000 category during the 2014 Parade of Homes kickoff.

Recognition of the Ribbon Cutting Sponsors:

Presenting Sponsors:

Westerheim Properties Pensacola Energy Hancock Bank

Gold

Bay Area Blue Print Centennial Bank Home Mortgage of America Kay's Prestige Kitchen & Bath Pen Air Federal Credit Union Pensacola News Journal Underwood Anderson & Associates University Lending Group

Silver

Beach Community Mortgage Bonded Builders Home Warranty Classic Homes of Pensacola Mobile Lumber Mortgage Trust Regions Mortgage Supreme Lending

Bronze

Ferguson Enterprises Fairway Independent Mortgage Gulf Power Company Nature Trail Realty Mathes Lighting & Lamp Southern Pipe & Supply

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Dream Home sponsores were among those honored with certificates of appreciation during the Home Builders Association 2014 Parade of Homes kickoff.

COVER STORY

FLORIDA HOME BUILDERS ASSOCIATION WINS SADOWSKI VICTORY With \$167 Million Allocation

2014 FHBA Legislative Session Summary Budget Issues: Passed/HB 5001 need to advocate signing into law by Governor Sadowski/SHIP: S100 Million Distributed to Local Governments • Septic Tank Study: \$650.000 Development of cost effective system, key to spring shed issue • Future Builders of America: \$250,000 Contract with DBPR with performance measures Unlicensed Activity: \$250,000 Focus on construction industry Legislative Issues supported by FHBA Building Code: Passed HB 7147 Summary sheet of various provisions available from FHBA staff • Subsurface Rights: Passed HB 489 After early problems the bill is now a notice requirement for severability of rights · Growth Management: Did not pass various bills Bills not taken up by the Legislature relating to exactions and takings Bulk Buyer: Passed SB 440 Extended until July 1, 2016 • Concrete Masonry Education: Passed SB 286 Governed by Council in the Department of Economic Opportunity • Flood Insurance: Passed SB 542 Private sector response to Federal Flood Insurance • Florida Home Builder License Plate: Did not pass HB 833 & SB 714 Six other plates also failed • Wage Theft: Did not pass HB 957 & SB 926 After several years of consideration, not likely to be refiled Legislative Issues opposed by FHBA • Springs Shed Protection: bills failed HB 1313 & SB 1576 There was \$30 million appropriated for existing springs protection (FHBA supports) • Homeowners' Associations: bill failed SB 1348 Bill proposed a full regulatory program Potential 2015 Legislative Issues · Lien Law: Desire on part of key legislator to repeal lien law for residential Amendments were filed during 2014 session Springs Protection House and Senate agree that 2015 will be the year of springs protection legislation Growth Management/Exactions Numerous unaddressed issues from 2014 Session Homeowners' Associations Legislator seems intent on additional regulations

In a huge victory for builders who provide affordable housing in their communities, the Florida Home Builders Association (FHBA) played a lead role in convincing the 2014 Florida Legislature to re-authorize the spending of \$167 million for the state's SHIP and SAIL programs as part of the Sadowski Affordable Housing Trust Fund.

FHBA took a hard line this legislative session on Sadowski funds, which had been "swept" into general revenue the last six years. Standing strong with the Sadowski Coalition, Florida Realtors®, and housing advocates, FHBA helped win \$100 million for SHIP (primarily for down payment assistance) and SAIL (used for financing multi-family projects). Both programs target low-to-moderate income families.

Along with Sadowski, FHBA achieved virtually all of its Legislative Priorities, including \$250,000 in funding for the Future Builders of America (FBA) program, a statewide initiative that works through high schools to train young people for careers in construction.

FHBA also garnered legislative support for \$650,000 to complete an im portant multi-year study on the safe and efficient use of septic tanks in Florida, and \$250,000 to fund "sting and sweeps" in the Florida Department of Business and Professional Regulation's fight against unlicense activity in the state.

Working with coalition partners, FHBA successfully supported a building code bill that contained many provisions significant for builders and their associated professionals, including expanding the allowable training options for funds from the Building Code Compliance & Mitigation/Building a Safer Flori Program to include training for con sumer protection issues and contract tors' licensing requirements such as Florida Fire Prevention Code, lie law, laws and rules, and contracts.

Other bills among FHBA's Legislati Priorities that won Senate and Hou approval dealt favorably with subsu face (mineral) rights, the condo bulk-buyer law, training funds for the Florida masonry industry, and the potential privatization of flood insurance.

Many important issues that will carry over to the 2015 session include springshed/water quality, growth management measures related to developer exactions, the Florida lien law, and additional regulations of homeowners associations.

"I'm very proud of our Governmental Affairs volunteer leadership (Chairman Jeff Spear) and staff (Director Doug Buck) as well as all the members and Executive Officers who made contacts with their legislators on our issues," said FHBA President Ron Lieberman. "It was definitely a team effort and it paid off with a very productive legislative session."



Key Construction Issues Included in the Construction/Building Code Bill

Began as HB 593 (Eagle) & SB 1106 (Simpson) Passed as HB 7147 (Diaz) & SB 1044 (Simpson)

 \star Allowing local governments the option of sending notices return receipt requested for violations sent via certified mail rather than mandating return receipt.

★ Expanding the allowable training options for funds from the Building Code Compliance & Mitigation Program/Building a Safer Florida Program to include training for consumer protection issues and contractors' licensing requirements such as Florida Fire Prevention Code, lien law, laws and rules, contracts, etc.

★ Granting the Florida Building Commission the authority to interpret the Florida Accessibility Code for building construction consistent with the Commission's ability to interpret all of the other code sections.

Clarifying the definition for building energy efficiency rating system providers to include specific criteria, rather than enumerating entities in statute.

★ Requiring application to the Department of Health (DOH) for an operating permit for a public swimming pool before an application may be filed for a building permit, and provides additional requirements for obtaining an operating permit;. DOH supports the language and their analysis indicates no fiscal impact to the state.

Clarifying the third-party inspections process for modular homes.

★ Fixing an inconsistency in the Florida Building Code and Existing Building Code that keeps homeowners from having to hard-wire smoke alarms when renovating or remodeling their homes by instead installing a 10-year battery smoke alarm, a more cost-effective measure. (Note: 10-year battery smoke alarms cost \$16 compared to 1-2-year battery alarms which cost \$12).

★ Exempting tents of a certain size from the Florida Fire Prevention Code.

★ Specifying that for single family dwellings the Florida Building Code shall only require makeup air when the dwelling has a range hood exhaust system capable of exhausting in excess of 400, but not more than 800 cubic feet per minute (cfm)." This will save consumers approximately \$980, depending on the size of the kitchen exhaust fan.

> Allowing the Dept. of Health to grant hardship variances from the swimming pool provisions of the Florida Building Code.

★ Allows electronic submittal of workers compensation verification in conjunction with electronic submittal of an application for a building permit.

> Clarifying requirements for mechanical equipment placed on a rooftop.

HBA NEWS

MAY MEMBERSHIP MEETING HIGHLIGHTS

Swift Supply put on a very nice Membership Meeting with the help of Jerry's Cajun Catering. David Swift, Sr., Rick Lewis Rich Hoffer, David Swift, Jr. and many other Swift Supply team professionals treated everyone with great hospitality. Swift Supply is a leader in south Alabama and the Florida Panhandle for providing quality building materials to the professional builder, business, industry, and individual. Swift Supply focus is on the latest innovations in building products and services in the industry.







OFFIT



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2014 AMERICAN DREAM HOME *Appreciates Its Donors*

The Home Builders Association of West Florida and Thomas Westerheim, of Westerheim Properties, would like to thank the business who contributed to the overall success of the Dream Home. If you see something you like, just find the item on the below list and contact the donating company. Tell them you saw their product or service at the Dream Home... and you want the same for your home.

PLATINUM

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Westerheim Properties, Inc. Thomas and Jennifer Westerheim 3108 Brittany Court Pensacola, FL 32504 850) 497-2980 www.westerheimproperties.com Donation: Dream Home Builder

Pensacola Energy

Don Suarez and Jill Grove 1625 Atwood Drive Pensacola, FL 32514 850-436-5050 www.pensacolaenergy.com Donation: Gas Piping, Marketing

<u>GOLD</u>

All Pro Sound Blake Jochum 806 Beverly Pkwy. Pensacola, FL 32505 850-432-5780 www.allprosound.com Donation: Home Automation and Audio Video System

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Emerald Coast Building Materials Bill Batting 8040 N. Palafox St. Pensacola, FL 32534 850-471-6291 www.ecbmfl.com Donation: Drywall, CertainTeed Highland Slate Shingles & Stucco Materials

Kay's Prestige Kitchen & Bath John Linn and Rachael Muller 2901 North "E" Street Pensacola, FL 32501 (850) 438-1421 www.linnskitchens.com Donation: Design, Schrock Cabinetry, Custom Columns

Lee's Glass & Window Works Mike Farrell 1237 N. Pace Blvd. Pensacola, FL 32505 850-432-0865 www.leesglass.com Donation: PGT Vinyl WinGuard 500 Series Impact Resistant, Low E Windows

Northwest Florida A/C Hugh Patroni 4532 Saufley Field Rd. Pensacola, FL 32526 (850) 455-0590 Donation: 21-SEER Carrier System, Labor

Pro-Build Carlin Bennett / Buck Parker 1500 W. Main Street Pensacola, FL 32502 www.probuild.com 850-432-1421 Donation: Framing, Trusses, Interior Doors Trim, Moldings, Exterior Doors

Superior Granite Wally Kader 7011 Pine Forest Road Pensacola, FL 32523 850-941-0270 www.superiorgranite.com Donation: All Granite for Home

W. R. Taylor Chip Otwell / Dwayne Watson 17 Manresa Street Pensacola, FL 32502 850-432-6163 www.southalabamabrick.com Donation: All Brick & Mortar Mix, Arristcraft Stone, Brick Tile

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Coastal Insulation Company Bill Morrell 8006 Pittman Ave. Pensacola, FL 32534-4400 850-476-7778 www.mascocs.com/coastalpensacola Donation: Garage Doors, Openers

Ferguson Enterprises

-6

Shannon Prine 8813 Grow Dr. Pensacola, FL 32514-7057 850-484-8202 www.ferguson.com Donation: Tubs, Toilets

Foamseal Insulation Systems

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Hattaway Home Design John Hattaway 3450 River Oaks Lane Pensacola, FL 32514 (850) 324-4401 www.hattawayhomes.com Donation: Dream Home Design

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Luxe Home Interiors Michelle Spencer 5033 N 12th Ave. Pensacola, FL 32504 (850) 476-0260 www.luxepensacola.com Donation: Home Furnishing, Merchandising

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Southern Bath & Kitchen Jeff King and Anna Frank 2907 N. Davis St. Pensacola, FL 32503 850-433-4689 www.southernpipe.com Donation: Viking Kitchen Package

Swift Supply Company

Rick Lewis 7405 A North Palafox Street Pensacola, FL 32503 850-477-1488 www.swiftsupply.com Donation: Footer, Foundation Package, Door Locks by Yale Residential

Williamson Electric

Jayer Williamson 4063 Avalon Blvd. Milton, FL 32583 (850) 623-0282 Donation: Electrical Labor, Materials

BRONZE

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Architectural Concrete Design

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John Thomas, CEP, LEED Green Associate Jacksonville, FL 904-616-8791 Donation: Senergy Traditional Stucco System

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SEMCO Southeast Metals

Cliff Palmer 11801 Industry Drive Jacksonville, FL 32218 1-800-874-0335 www.semetals.com Donation: Standing Seam Roof

Southern Site & Utility Design Alan Miller 5318 Stewart Street Milton, FL 32570 850- 623-9493 Donation: Dream Home Engineering

For future upcoming events, please call the HBA office at 850.476.0318

HBA NEWS

Windows Plus

Todd Benson 3987 North W Street, #15 Pensacola, FL 32505 www.windowspluspensacola.net Donation: Master Shower Enclosure, Mirrors

Woerner Landscape Source

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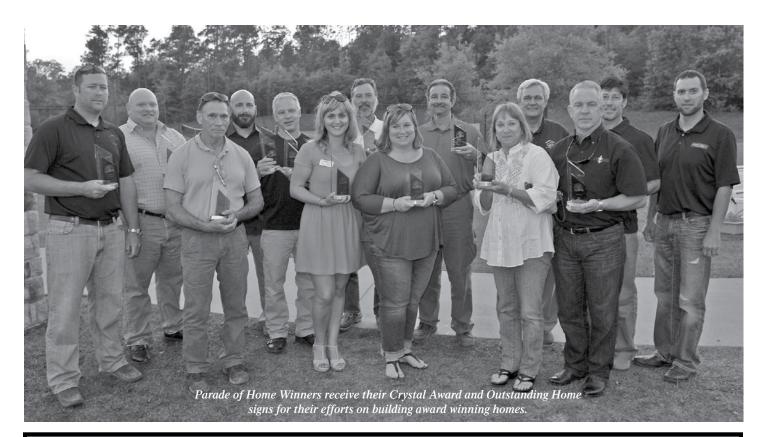


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HOME BUILDERS ASSOCIATION OF WEST FLORIDA HOSTS SKILLSUSA WORLD OF CONSTRUCTION

The Home Builders Association of West Florida participated in the SkillsUSA event at the Pensacola Bay Center in late

April. SkillsUSA is a partnership of students, teachers and industry working together to ensure America has a skilled workforce. SkillsUSA is a national non-profit organization serving teachers and high school and college students who are preparing for careers in trade, technical and skilled service occupations, including health occupations. It was formerly known as VICA (Vocational Industrial Clubs of America).

HBA Board members Doug Herrick of Coastal ICF and John Hattaway of Hattaway Home Design teach students about the benefits of ICF construction.





Ken Odom teaches a young man how to operate a backhoe at the SkillsUSA World of Construction event. The backhoe was a big hit during the event.

HBA Board member Taylor Longsworth of East Hill Building & Design spearheaded this event for the HBA. Pictured here, Taylor challenged hundreds of kids to the nail driving contest.



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AUXILIARY COUNCILS FUNDS \$1,000 SCHOLARSHIP AT UWF

Under the leadership of Chair Wilma Shortall, the Auxiliary Council continues to wear the "White Hat" for the Home Builders Association as it gives back to the community through charitable giving. Case in point, the Auxiliary Council recently awarded a \$1,000 scholarship to Justine Hanson who is a Building Construction student at the University of West Florida. Justine, who is Treasurer of the US Green Building Council Student Chapter, says she appreciates the financial assistance from the Auxiliary Council.



Scholarship recipient Justine Hanson with UWF Instructor Glenda Mayo.



The Auxiliary Council hosted its May meeting at the HBA. Planning continued for the Lakeview Kids Spring Party and other upcoming events. From the Left: Sheila Billingham of Underwood Anderson; Connie Bryars of Habitat ReStore; Kim Chaney of Mathes Electric; Lauren Gentry of Mathes Lighting and Lamp; Laura Gilmore of Fairway Mortgage; Angie Cooper of Gulf Power; Wilma Shortall of Primary Residential Mortgage; Chasity Brooks of Eddie Zarahn Insurance Agency; Vicki Pelletier of HBA; and Towana Henry of Keller Williams Realty.

The HBA Membership Committee, led by Lindsay Durre of Pen Air Federal Credit Union, reviewed the current membership status of the HBA. The HBA currently has an 83 percent retention rate, and the committee is working to



make sure the HBA keeps growing. From left, HBA Director of Marketing & Communication Vicki Pelletier, Tonya Underwood of Emerald Coast Granite Tile and Glass, Michelle Brunke of the Pensacola News Journal and Lindsay Durre.

MEMBERSHIP NEWS



WELCOME NEW MEMBERS

Associate Members Bath Fitter Barkley Truitt 33 Brent Lane Pensacola, FL 32504

P: 850-429-1777 F: 850-429-8485

Emerald Coast Granite, Tile & Glass Tanya Underwood 3700 N. Palafox St. Pensacola, FL 32505 P: 850-437-0747 F: 850-437-0746

Mortgage Trust Inc. Jennifer Moghadam 4400 Bayou Blvd., Ste 18B Pensacola, FL 32503 P: 850-497-6767

THANKS FOR RENEWING! Builder & Developer Members

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In construction, a spike is a steel object that is essential to making a building strong. As in construction, the HBA of West Florida sees a Spike as someone that works to keep our association strong. Spikes work on the recruitment and retention of members in addition to keeping members active with the association. Anyone is eligible for Spike status. On Spike credit is awarded for each new member recruited and an additional credit is awarded for that new member's renewal on or before their anniversary date. If you help to retain a member, you are eligible to receive a half point for each member.

Spike Club Levels

Spike Candidate	1-5 credits
Blue Spike	6-24
Life Spike	25-49
Green Spike	50-99
Red Spike	100-149
Royal Spike	150-249
Super Spike	250-499
Statesman Spike	500-999
Grand Spike	1000-1499
All-Time Big Spike 1500+	

Spike Club Members and their credits as of 01/01/2014

Statesman Spike	500 Credits
Harold Logan	506
Super Spike	250 Credits
Rod Hurston	406.5
Jack McCombs	280.5
Royal Spike	150 Credits
Ron Anderson	200
Edwin Henry	196
Rick Sprague	194
Bob Boccanfuso	160.5
Red Spike	100 Credits
William "Billy" Moore	129.5
Collier Merrill	129
Lee Magaha	126.5
Don Suarez	117
Oliver Gore	111.5
Green Spike	50 Credits

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